

# RJ REYNOLDS

TOBACCO COMPANY

*Revised*

J. CAMPBELL / ROU 1610  
PROMOTIONAL COORDINATOR

8899 MAIN STREET  
WILLIAMSVILLE, NY 14221  
(716) 634-4179  
FAX (716) 634-3145

November 21, 1997

RJR Account #649920

Ms. T. Klimowski  
TRIPIFOODS, INC.

**WINSTON .70¢ OFF 2-PACKS / TEAR TAPE PROMOTION #800008**

Dear Terri:

WINSTON .70¢ OFF 2-PACKS SPECIAL OFFER TEAR TAPE PRODUCT has been ordered (see quantities listed below), as well as **1005** SKUs of preassembled Counter Displays (Item #536285) to pack the above promotion for your participating retail accounts. **(Displays will be shipped to Bailey Ave. warehouse - call Angelo first for appointment @ (716) 822-7400)** All additional pertinent promotional information is listed below:

#/ (6M) Cases

<u>Promoted</u> <u>Product</u>	<u>Brand Styles</u>	<u>UPC Code</u>
67	Winston Filter Box	12300-24876
67	Winston Light Box	12300-22772

**Premium PO #120897**

Premium Arrival: December 8, 1997

**Product PO #121597**

Product Arrival: December 15, 1997

Ship Date to Retail: Week of: January 5, 1998

**Displays (Item #536285)**

SKU CUBE: 0.8260

SKU WT (w/o Product): 1.5000 lbs

Retail Sales Offer per Sku: 20 units

Billing per Sku: 4 Full Price Cartons

EFT \$ Amount: \$36,686.68

*485 Promot  
-392*

51859 2973

.70¢ 2-Pack Tear Tape  
TRIIFOODS, INC.

**Promotion Description:**

Utilize 40-Pack Shipper Display. Place 2 packs in each sleeve (20 2-pack offers per Display) and ship to retail. Each Shipper Display should contain 20 2-Pack units; 2 cartons each: *Winston Filter Box and Winston Light Box.*

**SHIP NUMBER OF DISPLAYS AS INDICATED ON THE ATTACHED CUSTOMER LIST**

A list of accounts authorized to receive packed displays is attached. RJR will reimburse you \$28.00 per live 12M case for all displays packed and shipped to retail on a timely basis. This equates to \$1,876.00 (67 (12M) case(s) @ \$28.00). Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

*Judy*

J. Campbell  
Promotional Coordinator / 1610

/jc

cc: R. M. Duszynski

L. E. MacWilliams

L. Krawczyk / Tripifoods

**Note to RJR Manager:**

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

## PACKING PAYMENT VOUCHER REQUEST FORM

<b>JANUARY: WINSTON .70¢ OFF 2-PACKS / PROMOTION #800008</b>								
<b>BRAND STYLES (6M): WINSTON FILTER BOX / WINSTON LIGHT BOX</b>								
THE DIFFERENCE BETWEEN NUMBER OF DISPLAYS ORDERED TO DIRECT ACCOUNT AND NUMBER OF DISPLAYS TO BE SHIPPED TO RETAIL (ON TEMPLATE), REPRESENTS EXTRA NUMBER OF DISPLAYS.								
RJR MANAGER TO ENSURE DISTRIBUTION OF ANY EXTRA DISPLAYS TO APPROPRIATE ACCOUNTS.								
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)								
2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED								
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.								
DIV	SIS#	ACCOUNT NAME	TOTAL #/DISPLAYS SHIPPED TO DIRECT ACCOUNT	#/DISPLAYS SHIPPED TO RETAIL (SHOWN ON TEMPLATE)	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 1/5/98
<b>R. DUSZYNSKI</b>								
1626	649920	TRIPIFOODS	1005	996	67	\$1,876.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	842166	TOPS (W. FARMS)	101	101	0	\$0.00	NO PACKING PAYMENT / STORE LEVEL	

Change SMS  
phone #

Sent By: Chain - By State - By Dipi #  
Fax to (Pacifi for Dipi) #2

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

# RJ REYNOLDS

TOBACCO COMPANY

cc: Lasi  
Krawczyk

J. CAMPBELL / ROU 1610  
PROMOTIONAL COORDINATOR

8899 MAIN STREET  
WILLIAMSVILLE, NY 14221  
(716) 634-4179  
FAX (716) 634-3145

November 12, 1997

RJR Account #649920

Ms. T. Klimowski  
TRIPIFOODS, INC.

**WINSTON .70¢ OFF 2-PACKS / TEAR TAPE PROMOTION #800008**

Dear Terri:

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853-7400

#/ (6M) Cases

<u>Promoted</u> <u>Product</u>	<u>Brand Styles</u>	<u>UPC Code</u>
67	Winston Filter Box	12300-24876
67	Winston Light Box	12300-22772

Product PO #120897-  
121597

Product / Premium Arrival:

December 15, 1997

Premiums 12/8/97

Ship Date to Retail:

Week of: January 5, 1998  
10

Displays (Item #536285)

SKU CUBE: 0.8260

SKU WT (w/o Product): 1.5000 lbs

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Billing per Sku: 4 Full Price Cartons

EFT \$ Amount: \$36,686.68

51859 2976

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TRIPIFOODS, INC.

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Sincerely,

*Judy*

J. Campbell  
Promotional Coordinator / 1610

/jc

cc: R. M. Duszynski  
L. E. MacWilliams

**Note to RJR Manager:**

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

JAN70CWN.DOC

51859 2977

# **RJ REYNOLDS**

TOBACCO COMPANY

## **STATE STAMPING**

**TRIPIFOODS**

#649920

**WINSTON .70¢ OFF 2 PACKS**

NUMBER OF CARTONS TO STAMP BY STATE .35¢/PACK 'TEAR TAPE' PRODUCT									
WINSTON (6M)	CO	GA	IA	IL	IN	KS	KY	MO	NC
LIGHT BOX	10	5	10	20	15	5	5	5	45
FILTER BOX	10	5	10	20	15	5	5	5	45

NUMBER OF CARTONS TO STAMP BY STATE .35¢/PACK 'TEAR TAPE' PRODUCT									
WINSTON (6M)	NJ	NY	OH	OK	PA	SC	VA	WI	WV
LIGHT BOX	5	334	96	5	331	20	55	5	20
FILTER BOX	5	334	96	5	331	20	55	5	20

## TRIIFOODS (#649920): CIGARETTE DISPLAYS BY STATE

TRIIFOODS																					
JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE / PROMO #800008																					
RETAIL DISTRIBUTION DATE: WK OF 1/5/98																					
GROUP	NO. OF STORES	DISPLAY UNITS TO SHIP TO EACH ACCOUNT	TOTAL # DISPLAYS	CO	GA	IA	IL	IN	KS	KY	MO	NC	NJ	NY	OH	OK	PA	SC	VA	WI	WV
CFM	3	1	3											3							
COUNTRY CONV	8	1	8											8							
CONSUMER BEVERAGE	4	1	4											4							
ERIE PETRO	12	SEE LIST	13											1			12				
K & K FOODMART	10	1	10											10							
KENYON VARIETY	7	1	7											7							
LAKE COUNTY	8	1	8											8							
NOCO	38	1	38											38							
PETRO USA	6	1	6											6							
PAL MART	4	1	4											4							
PHAR MOR	97	5	485	10	5	10	20	15	10	5	5	45	5		75	5	175	20	55	5	20
POCO MART	4	1	4											1			3				
RED APPLE/ KWIK-FIL	306	1	306											176	11		119				
XTRA MART/ MID VALLEY	40	SEE LIST	45											40			5				
INDEPENDENTS (AND SMALL CHAINS)	43	SEE LIST	55											28	10		17				
TOTALS	590		996	10	5	10	20	15	10	5	5	45	5	334	96	5	331	20	55	5	20

TRIPIFOODS

51859 2980

**JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE (#800008)**

**PRODUCT ARRIVAL: 12/8/97 / RETAIL DISTRIBUTION DATE: 1/5/98**

TRIP	DELAYS	CHANNEL	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCOUNT PHONE	TERR	SSN
1691	1	5342-0000	PETRO USA #1691	723 MINERAL SPRINGS	WEST SENECA	NY	14224	(716)825-0367	162603	128610
1692	1	5342-0000	PETRO USA #1692	4220 SHERIDAN DR	WILLIAMSVILLE	NY	14221	(716)632-9699	162602	765466
1693	1	5342-0000	PETRO USA #1693	2540 S PARK AVE	LACKAWANNA	NY	14218	(716)822-8149	162603	960838
1694	1	5342-0000	PETRO USA #1694	1770 SENECA ST	BUFFALO	NY	14210	(716)826-6209	162603	975281
1695	1	5342-0000	PETRO USA #1695	5461 SOUTHWESTERN BL	HAMBURG	NY	14075	(716)646-1232	162603	306769
1704	1	5342-0000	PETRO USA	6302 BUFFALO AVE	NIAGARA FALLS	NY	14304	(716)283-9913	162601	675540
2261	1	5180-0000	PAL MART #1	KENDALL ST	CLIFTON SPRINGS	NY	14432	(315)462-9417	162605	763821
2262	1	5180-0000	PAL MART #2	510 E MAIN ST	PALMYRA	NY	14522	(315)597-6941	162605	515673
2263	1	5180-0000	PAL MART #3	N. MAIN STREET	NEWARK	NY	14513	(315)331-6971	162605	724740
2268	1	5180-0000	PALMART #8	6090 STATE ROUTE 96	FARMINGTON	NY	14425	(716)924-7210	162605	702785
354	1	4141-0000	K & K FOODMART	35 STATE ST	HOLLEY	NY	14470	(716)638-6307	162602	765462
547	1	4141-0000	K & K FOODMART	8389 RIDGE RD	CLARKSON	NY	14430	(716)637-8610	162602	33295
715	1	4141-0000	K & K FOODMART	1128 PARMA HILTON RD	HILTON	NY	14468	(716)392-5950	162602	763471
716	1	4141-0000	K & K FOODMART	4614 LAKE RD S	BROCKPORT	NY	14420	(716)637-2247	162602	128447
1384	1	4141-0000	K&K FOOD MART	11350 MAPLE RIDGE RD	MEDINA	NY	14103		162602	707857
1385	1	4141-0000	K&K FOOD MART	6 EAST AVE	ALBION	NY	14411	(716)589-1433	162602	663648
1386	1	4141-0000	K & K FOOD MART	7084 CHESTNUT RIDGE	LOCKPORT	NY	14094	(716)439-0906	162601	580045
1387	1	4141-0000	K & K FOODMART	16825 ROOSEVELT HWY	KENDALL	NY	14476		162602	215096
1388	1	4141-0000	K & K FOODMART	4541 HOLLEY-BYRON RD	CLARENDON	NY	14429	(716)638-6859	162602	835820
1389	1	4141-0000	K & K FOODMART	1449 LAKE RD	HAMLIN	NY	14464	(716)964-3100	162602	561016



## TRIPIFOODS

JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE (#800008)

PRODUCT ARRIVAL: 12/8/97 / RETAIL DISTRIBUTION DATE: 1/5/98

TRIP	DISP	CHARGE	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	PHONE	FAX	SSN
3602	1	3459-0000	MID VALLEY OIL	212-227 COURT STREET	BINGHAMTON	NY	13901	(607)722-6214	162204	720142
3603	2	3459-0000	MID VALLEY OIL	94 GENESEE ST	GREENE	NY	13778	(607)656-9996	162205	720124
3604	1	3459-0000	MID VALLEY OIL	3 N MAIN ST	NEWARK VALLEY	NY	13811	(607)642-9565	162605	720132
3605	1	3459-0000	MID VALLEY OIL	186 OWEGO SREET	CANDOR	NY	13743	(607)659-5700	162605	720133
3606	1	3459-0000	MID VALLEY OIL	1899 STATE ROUTE 12	BINGHAMTON	NY	13901	(607)648-9947	162204	720140
3607	1	3459-0000	MID VALLEY OIL	520 CHENANGO ST	BINGHAMTON	NY	13901	(607)723-9809	162204	720145
3608	1	3459-0000	MID VALLEY OIL	ROUTE 206	BAINBRIDGE	NY	13733	(607)967-8488	162605	720152
3609	2	3459-0000	MID VALLEY OIL	OLD ROUTE 17 WINDSOR	WINDSOR	NY	13865	(607)655-9963	162204	720147
3612	1	3459-0000	XTRA MART #1512	ROUTE 9	VALATIE	NY	12184	(518)784-5591	162306	176899
3613	2	3459-0000	MID VALLEY OIL	409 COURT ST	BINGHAMTON	NY	13904	(607)723-1002	162204	720143
3616	1	3459-0000	MID VALLEY OIL	1065 FRONT STREET	BINGHAMTON	NY	13905	(607)724-2217	162204	720141
3618	2	3459-0000	MID VALLEY OIL	1102 CHENANGO ST	BINGHAMTON	NY	13901	(607)722-9870	162204	720137
3621	1	3459-0000	MID VALLEY OIL	120 BALDWIN ST	JOHNSON CITY	NY	13790	(607)723-5371	162204	720136
3623	1	3459-0000	XTRA MART #1723	102 E MAIN ST RT 422	PALMYRA	PA	17078	(717)838-4426	173803	776251
3624	1	3459-0000	XTRA MART #1495	ROUTE 17K & 208	MONTGOMERY	NY	12549	(914)457-9403	162307	86028
3625	1	3459-0000	MID VALLEY OIL	205 MAIN STREE	AFTON	NY	13730	(607)634-2940	162204	720135
3626	1	3459-0000	MID VALLEY OIL	3200 OLD VESTAL RD	VESTAL	NY	13850	(607)770-9805	162204	720138
3627	1	3459-0000	MID VALLEY OIL	2 BROOME STREET	MARATHON	NY	13803	(607)846-6587	162205	720134
3628	1	3459-0000	DANVILLE XTRA MART	RT 54 & I 80	DANVILLE	PA	17821	(717)275-5564	162208	678250
3632	1	3459-0000	MID VALLEY OIL	LIBRARY & MAIN	DRYDEN	NY	13053	(607)844-8831	162205	720129
3633	1	3459-0000	XTRA MART #1433	RTE 66	GHEENT	NY	12075	(518)392-9110	162306	766837
3634	1	3459-0000	MID VALLEY OIL	1414 DRYDEN RD	FREEVILLE	NY	13068	(607)347-4208	162605	720128
3635	1	3459-0000	SAYRE X-TRA MART	940 N ELMIRA ST	SAYRE	PA	18840	(717)888-5998	162204	734182
3636	1	3459-0000	HILLTOP X-TRA MART	RR 6 BOX 184	MILFORD	PA	18337	(717)296-4636	162210	734181
3637	1	3459-0000	MID VALLEY OIL	32 PERUVILLE RD	LANSING	NY	14882	(607)533-9901	162605	720126
3638	1	3459-0000	MID VALLEY OIL	RT. 90 MAIN ST. BOX 560	UNION SPRINGS	NY	13160	(315)889-5462	162605	720149
3639	2	3459-0000	MID VALLEY OIL	133 ALBANY ST	CAZENOVIA	NY	13035	(315)655-8062	162205	720148
3651	1	3459-0000	XTRA MART #1451	ROUTE 23	CATSKILL	NY	12414	(518)943-3767	162306	83950

TRIPIFOODS

51859 2982

**JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE (#800008)****PRODUCT ARRIVAL: 12/8/97 / RETAIL DISTRIBUTION DATE: 1/5/98**

TRIP	QUANTITY	ACCOUNT	NAME	ADDRESS	CITY	ST	ZIP	PHONE	FAX	SSN
3652	1	3459-0000	XTRA MART #1452	ROUTE 203	NIVERVILLE	NY	12130	(518)784-3311	162306	561215
3655	1	3459-0000	BALMVILLE XTRA #1455	119 N PLANK RD	NEWBURGH	NY	12550	(914)565-5959	162307	769488
3656	1	3459-0000	XTRA MART #1456	BELLS POND	HUDSON	NY	12534	(518)851-2220	162306	21997
3660	1	3459-0000	CHAPEL HILL EX #1460	ROUTE 9W	HIGHLAND	NY	12528	(914)691-2344	162307	516248
3682	1	3459-0000	RED HOOK #1482	DBA XTRA MART	RED HOOK	NY	12571	(914)758-0557	162306	649143
3686	1	3459-0000	MID VALLEY OIL	112 NORTH AVE	OWEGO	NY	13827	(607)687-1411	162204	720144
3689	1	3459-0000	XTRA MART #1471	4 N ANN ST	LITTLE FALLS	NY	13365	(315)823-4063	162206	590831
3695	1	3459-0000	CITGO XTRAMART #1795	1604 STATE ROAD	DUNCANNON	PA	17020	(717)957-2665	173804	545259
	1	3459-0000	MID VALLEY OIL #1488	RT 22 & MCDONALD ST	SALEM	NY	12865	(518)854-9762	162302	589442
	1	3459-0000	XTRA MART #1417	ROUTE 295	EAST CHATHAM	NY	12060	(518)392-9155	162306	652405
	2	3459-0000	X-TRA MART #1625	204 S MAIN ST	NORTH SYRACUSE	NY	13212		162202	777302
4491	1	3173-0000	POCO MART	RT 220	ATHENS	PA	18810	(717)888-2338	162204	696047
4492	1	3173-0000	POCO MART	802 N LEHIGH AVE	SAYRE	PA	18840	(717)888-7717	162204	777497
4495	1	3173-0000	POCO MART	508 N. ELMIRA ST	ATHENS	PA	18810	(717)888-2211	162204	777495
4497	1	3173-0000	POCO MART	UPPER FIFTH AVENUE	OWEGO	NY	13827	(607)687-5872	162605	791789

JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE (#800008)

PRODUCT ARRIVAL: 12/8/97 / RETAIL DISTRIBUTION DATE: 1/5/98

TRIP	DISP	CHAINED	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCT PHONE	TERR	\$F
5011	5	2955-0000	PHAR MOR #15	6270 GLENWOOD AVE	RALEIGH	NC	27612	(919)781-3361	212401	541690
5013	5	2955-0000	PHAR-MOR #17	3551 BELMONT AVE	YOUNGSTOWN	OH	44505	(330)759-3578	173003	59021
5014	5	2955-0000	PHAR-MOR #30	415 N MILITARY HWY	NORFOLK	VA	23502	(757)461-0600	292706	70859
5015	5	2955-0000	PHAR-MOR #31	2720 N MALL DR	VIRGINIA BEACH	VA	23452	(757)486-7310	292706	62091
5017	5	2955-0000	PHAR-MOR #19	46-47 GREAT SOUTHERN	BRIDGEVILLE	PA	15017	(412)257-4104	173206	22816
5018	5	2955-0000	PHAR-MOR #20	2122 S QUEEN ST	YORK	PA	17403	(717)846-3725	173802	34282
5019	5	2955-0000	PHAR-MOR #21	870 PLAZA BLVD	LANCASTER	PA	17601	(717)295-5302	173807	54831
5023	5	2955-0000	PHAR-MOR #25	1425 SCALP AVE	JOHNSTOWN	PA	15904	(814)266-1745	173805	54195
5024	5	2955-0000	PHAR-MOR #26	2300 S HAMILTON RD	COLUMBUS	OH	43232	(614)864-2007	182404	54784
5026	5	2955-0000	PHAR MOR #28	2180 MACARTHUR ROAD	WHITEHALL	PA	18052	(610)770-1600	133204	27725
5031	5	2955-0000	PHAR-MOR #35	7400 ABERCORN ST	SAVANNAH	GA	31406	(912)352-4247	213301	504755
5032	5	2955-0000	PHAR-MOR #36	439 ORIANA RD	NEWPORT NEWS	VA	23602	(804)886-0108	292703	352927
5033	5	2955-0000	PHAR-MOR #37	300 MILLCREEK MALL	ERIE	PA	16565	(814)868-7587	173001	489139
5035	5	2955-0000	PHAR-MOR #39	4131 W BROAD ST	COLUMBUS	OH	43228	(614)275-4040	182406	515882
5036	5	2955-0000	PHAR-MOR #40	2127 COLISEUM DR	HAMPTON	VA	23666	(804)827-1896	292703	506402
5037	5	2955-0000	PHAR-MOR #41	1635 S BRADDOCK AVE	PITTSBURGH	PA	15218	(412)241-6007	173207	375885
5038	5	2955-0000	PHAR-MOR #42	3601 SAW MILL RUN BL	PITTSBURGH	PA	15227	(412)885-8800	173202	542041
5039	5	2955-0000	PHAR-MOR #43	7800 RIVERS AVE	N CHARLESTON	SC	29418	(803)764-0865	213306	523505
5040	5	2955-0000	PHAR-MOR #44	946 ORLEANS RD	CHARLESTON	SC	29407	(803)571-4334	213306	523506
5042	5	2955-0000	PHAR-MOR #46	3000 W ELM ST	LIMA	OH	45805	(419)999-1379	673705	27736
5044	5	2955-0000	PHAR-MOR #48	555 HAYWOOD RD	GREENVILLE	SC	29607	(864)297-6491	212703	489122
5046	5	2955-0000	PHAR-MOR #50	270 TARENTUM BRIDGE	NEW KENSINGTON	PA	15068	(412)337-6200	173005	316371
5047	5	2955-0000	PHAR-MOR #51	OHIO VALLEY MALL 010	ST CLAIRSVILLE	OH	43950	(614)695-6900	172904	532527
5048	5	2955-0000	PHAR-MOR #56	2105 PETERS CREEK PK	WINSTON SALEM	NC	27127	(910)724-0689	212601	547426
5049	5	2955-0000	PHAR-MOR #53	2605 NORTHLAND PLAZA	COLUMBUS	OH	43231	(614)794-1722	182402	686648
5053	5	2955-0000	PHAR-MOR #57	6401 PENN AVE	PITTSBURGH	PA	15206	(412)362-7701	173207	590759
5054	5	2955-0000	PHAR-MOR #54	1188 PARK AVE W	MANSFIELD	OH	44906	(419)529-3501	172907	540486
5061	5	2955-0000	PHAR MOR #61	1421 TOWNE SQU. BLVD	ROANOKE	VA	24012	(703)362-7251	292505	541614

JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE (#800008)

PRODUCT ARRIVAL: 12/8/97 / RETAIL DISTRIBUTION DATE: 1/5/98

TRIP	Displays	QUANTITY	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCOUNT PHONE	TERR	SS
5065	5	2955-0000	PHAR MOR #65	660 E PITTSBURGH ST	GREENSBURG	PA	15601	(412)836-7820	173203	590697
5080	5	2955-0000	PHAR-MOR #1	910 GREAT EAST PLZ	NILES	OH	44446	(216)652-8247	173002	220217
5081	5	2955-0000	PHAR-MOR #2	7900 MCKNIGHT RD	PITTSBURGH	PA	15237	(412)364-7070	173004	845936
5083	5	2955-0000	PHAR-MOR #3	1121 TIFFANY BLVD.	POLAND	OH	44514	(330)726-0170	173003	844503
5084	5	2955-0000	PHAR-MOR #4	2501 W 12TH ST	ERIE	PA	16505	(814)833-7591	173001	212344
5084	5	2955-0000	PHAR-MOR #64	4512 CAMPGROUND RD	FAYETTEVILLE	NC	28314	(910)864-9856	293406	541584
5086	5	2955-0000	PHAR-MOR #9	3739 WILLIAM PENN HW	MONROEVILLE	PA	15146	(412)856-6990	173204	638773
5088	5	2955-0000	PHAR-MOR #11	11685 PENN HILLS DR	PITTSBURGH	PA	15235	(412)247-4010	173207	845577
5103	5	2955-0000	PHAR-MOR #103	1983 S MILITARY HWY	CHESAPEAKE	VA	23320	(804)545-1278	292705	528219
5111	5	2955-0000	PHAR-MOR #111	250 E END CTR	WILKES BARRE	PA	18702	(717)829-6601	162208	550919
5114	5	2955-0000	PHAR-MOR #114	3050 N 5TH STREET HW	READING	PA	19605	(215)929-4942	173807	754932
5115	5	2955-0000	PHAR-MOR #115	1005 FREEPORT RD	PITTSBURGH	PA	15238	(412)781-8645	173204	547069
5117	5	2955-0000	PHAR-MOR #117	155 WADSWORTH DR	RICHMOND	VA	23236	(804)330-4410	292709	555369
5124	5	2955-0000	PHAR-MOR #124	3901 CAPITAL BLVD.	RALEIGH	NC	27604	(919)872-6050	212401	550912
5128	5	2955-0000	PHAR-MOR #128	6751 DUBLIN CENTER D	DUBLIN	OH	43017	(614)889-6411	182401	601581
5129	5	2955-0000	PHAR-MOR #129	20111 ROUTE 19	CRANBERRY TOWNSH	PA	16066	(412)772-3270	173004	889555
5130	5	2955-0000	PHAR-MOR #130	5000 OXFORD DR	BETHEL PARK	PA	15102	(412)854-1129	173202	725645
5131	5	2955-0000	PHAR-MOR #131	1558 E BOULEVARD	KOKOMO	IN	46902	(317)457-1073	183806	604364
5134	5	2955-0000	PHAR-MOR #134	516 W PLANK RD	ALTOONA	PA	16602	(814)942-3608	173805	896371
5135	5	2955-0000	PHAR-MOR #135	2399 MEADOWBROOK MA	BRIDGEPORT	WV	26330	(304)842-3798	173205	783409
5136	5	2955-0000	PHAR-MOR #136	3707 FARMINGTON DR	GREENSBORO	NC	27407	(336)854-8845	212606	566594
5137	5	2955-0000	PHAR-MOR #137	902 W KIMBERLY RD	DAVENPORT	IA	52806	(319)391-2621	623907	632514
5139	5	2955-0000	PHAR MOR #139	2103 N VETERANS PKY	BLOOMINGTON	IL	61704	(309)663-5773	623003	735047
5142	5	2955-0000	PHAR-MOR #142	250 W HONEY CREEK PK	TERRE HAUTE	IN	47802	(812)232-4451	183805	790525
5143	5	2955-0000	PHAR-MOR #143	9699 W BROAD ST	GLEN ALLEN	VA	23060	(804)270-5691	292707	252746
5145	5	2955-0000	PHAR-MOR #145	2360 S GREEN BAY RD	RACINE	WI	53406	(414)552-5315	623201	550845
5148	5	2955-0000	PHAR-MOR #148	1634 S STATE RD 9	ANDERSON	IN	46016	(765)640-1411	183806	359734
5149	5	2955-0000	PHAR-MOR #149	5505 E STATE ST	ROCKFORD	IL	61108	(815)395-1660	623208	883915

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TRIP#	Displays	CHAIN#	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCT PHONE#	TERR	SS
5151	5	2955-0000	PHAR MOR #151	1940 RIO HILL CTR	CHARLOTTESVILLE	VA	22901	(804)974-7288	292501	187719
5155	5	2955-0000	PHAR-MOR #155	1776 RODNEY RD	YORK	PA	17404	(717)764-3852	173802	921456
5156	5	2955-0000	PHAR-MOR #156	3849 UNION DEPOSIT R	HARRISBURG	PA	17109	(717)561-8998	173803	969238
5157	5	2955-0000	PHAR-MOR #157	85 GATEWAY DR	MECHANICSBURG	PA	17055	(717)790-9860	173802	188222
5158	5	2955-0000	PHAR-MOR #158	4300 PORTSMOUTH BLVD	CHESAPEAKE	VA	23321	(804)465-5743	292708	296480
5163	5	2955-0000	PHAR-MOR #163	1800 PARK MANOR BLVD	PITTSBURGH	PA	15205	(412)787-0892	173007	236892
5164	5	2955-0000	PHAR-MOR #164	1939 FRANKLIN MILLS	PHILADELPHIA	PA	19154	(215)281-9225	133206	209931
5173	5	2955-0000	PHAR-MOR #173	1400 TWIXT TOWN RD	MARION	IA	52302	(319)373-0402	623905	755085
5177	5	2955-0000	PHAR MOR #177	4755 MAHONING AVE	YOUNGSTOWN	OH	44515	(330)793-7901	173003	297574
5178	5	2955-0000	PHAR-MOR #178	401 W. GIRARD AVE.	ENGLEWOOD	CO	80110	(303)762-0629	663203	974876
5182	5	2955-0000	PHAR MOR #182	6775 W 88TH AVE	WESTMINSTER	CO	80030	(303)431-1383	663202	300733
5187	5	2955-0000	PHAR-MOR #187	1944 LASKIN RD	VIRGINIA BEACH	VA	23454	(757)491-4323	292706	348721
5192	5	2955-0000	PHAR-MOR #192	341 S COLLEGE RD	WILMINGTON	NC	28403	(910)799-8106	293408	204161
5196	5	2955-0000	PHAR-MOR #196	2800 N PLAINFIELD RD	JOLIET	IL	60435	(815)439-2333	623006	254424
5200	5	2955-0000	PHAR-MOR #200	HUNTINGTON MALL	BARBOURSVILLE	WV	25504	(304)733-1284	293605	295083
5202	5	2955-0000	PHAR-MOR #202	113 GRAND CENT MALL	PARKERSBURG	WV	26101	(304)428-5091	172901	300005
5207	5	2955-0000	PHAR-MOR #207	120 S TUNNEL RD	ASHEVILLE	NC	28805	(704)299-8130	212705	302660
5216	5	2955-0000	PHAR-MOR #216	7104 W 119TH ST	OVERLAND PARK	KS	66213	(913)338-2240	662502	426679
5218	5	2955-0000	PHAR MOR #218	10699 U.S. RTE. 60	ASHLAND	KY	41101	(606)928-2245	293609	295085
5223	5	2955-0000	PHAR-MOR #223	2201 COTTMAN AVE	PHILADELPHIA	PA	19149	(215)342-8652	133206	310457
5229	5	2955-0000	PHAR-MOR #229	272 HARBISON BLVD	COLUMBIA	SC	29212	(803)732-0075	213702	363707
5231	5	2955-0000	PHAR MOR #231	4775 MOUNTAIN VIEW	WEST MIFFLIN	PA	15122	(412)655-5610	173202	379949
5232	5	2955-0000	PHAR-MOR #232	3711 BATTLEGROUND AV	GREENSBORO	NC	27410	(910)282-5660	212606	299398
5242	5	2955-0000	PHAR MOR #242	651 LYONS RD	DAYTON	OH	45459	(937)438-8888	182809	355603
5246	5	2955-0000	PHAR-MOR #246	309 NE ENGLEWOOD RD	KANSAS CITY	MO	64118	(816)453-7097	662501	305630
5251	5	2955-0000	PHAR-MOR #251	2465 E STATE ST	HERMITAGE	PA	16148	(412)347-2247	173004	350750
5257	5	2955-0000	PHAR-MOR #257	400 MILL AVENUE S.E.	NEW PHILA	OH	44663	(330)339-2870	172905	345443
5301	5	2955-0000	PHAR MOR #301	1610 SW 74TH ST	OKLAHOMA CITY	OK	73159	(405)681-8666	663307	490959

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TRIP#	Displays	CHAIN ID	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCTPHONE	TERR	SIS
5310	5	2955-0000	PHAR MOR #310	MALL ROAD	STEOBENVILLE	OH	43952	(614)264-4300	172905	412121
5354	5	2955-0000	PHAR MOR #354	6500 MALL RD	MORGANTOWN	WV	26505	(304)983-6969	173201	430636
5355	5	2955-0000	PHAR-MOR #355	4100 W WILLOW KNOLLS	PEORIA	IL	61615	(309)693-9500	623003	374954
5374	5	2955-0000	PHAR-MOR #374	ASHTABULA MALL	ASHTABULA	OH	44004	(216)992-7999	173001	487354
5380	5	2955-0000	PHAR-MOR #380	11215 W 63RD ST	SHAWNEE	KS	66203	(913)631-2224	662502	426704
5389	5	2955-0000	PHAR-MOR #389	237 CROSSROADS BLVD	CARY	NC	27511	(919)233-8010	212402	438844
5397	5	2955-0000	PHAR-MOR #397	SCHUYLKILL MALL	FRACKVILLE	PA	17931	(717)874-4934	173806	443732
5404	5	2955-0000	PHAR MOR #404	MORAINÉ POINTE PLAZA	BUTLER	PA	16001	(412)283-1277	173005	571201
5410	5	2955-0000	PHAR-MOR #410	3300 LEHIGH ST	ALLENTOWN	PA	18103	(610)791-1417	133204	477041
5466	5	2955-0000	PHAR MOR #466	1165 MCKINNEY LN	PITTSBURGH	PA	15220	(412)922-7900	173007	454775
5600	5	2955-0000	PHAR MOR #600	320 COMMERCE BLVD	FAIRLESS HILLS	PA	19030	(215)547-7586	133201	731543
5601	5	2955-0000	PHAR MOR #601	EAST GATE SQUARE II	MOORESTOWN	NJ	8057	(609)802-0779	133407	753550
5602	5	2955-0000	PHAR MOR #602	60 QUARRY RD	DOWNINGTOWN	PA	19335		173807	776903
1581	1	2946-0000	COUNTRY CONVENIENCE	ROUTE 17M	GOSHEN	NY	10924	(914)294-7083	133005	179098
1582	1	2946-0000	COUNTRY CONVENIENCE	LAKES ROAD HEATON	MONROE	NY	10950	(914)782-0443	133005	769489
1583	1	2946-0000	COUNTRY CONVENIENCE	334 E MAIN ST	MIDDLETOWN	NY	10940	(914)343-5253	162210	769642
1584	1	2946-0000	COUNTRY CONVENIENCE	35 E MAIN ST	WALDEN	NY	12586	(914)778-3702	162307	770150
1585	1	2946-0000	COUNTRY CONVENIENCE	ROUTE 17M	HARRIMAN	NY	10926	(914)783-0766	162309	518121
1586	1	2946-0000	COUNTRY CONVENIENCE	ROUTE 52	PINE BUSH	NY	12566	(914)744-3212	162210	178963
1587	1	2946-0000	JOE'S COUNTRY 7	533 ROUTE 9W	NEWBURGH	NY	12550	(914)562-0446	162307	620014
1588	1	2946-0000	JOE'S COUNTRY CONV	ROUTE 207	CAMPBELL HALL	NY	10916	(914)427-5135	162307	64286
2842	1	2477-0000	CONSUMER BEV. #444	444 CAYUGA RD	CHEEKTOWAGA	NY	14225	(716)632-3330	162602	578021
2849	1	2477-0000	CONSUMER BEV. 1280	1280 ABBOTT RD	LACKAWANNA	NY	14218	(716)826-8859	162603	565432
2850	1	2477-0000	CONSUMER BEV. 1375	1375 UNION RD	WEST SENECA	NY	14224	(716)675-4934	162603	565433
2851	1	2477-0000	CONSUMER BEV. 1821	1821 COMO PARK BLVD	LANCASTER	NY	14086	(716)685-1152	162603	565434

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REP	ISSUES	CHAND	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCT PHONE	TERR	SIS
2102	1	1962-0000	QUIK CHEK #2102	305 MARION AVE	MANSFIELD	OH	44903	(419)524-7436	172907	338989
608	1	1895-0000	BILLS DELI	KENYONS 608	NEWFANE	NY	14108	(716)778-9095	162601	764783
719	1	1895-0000	KENYON VARIETY #719	6550 ROBINSON RD	LOCKPORT	NY	14094	(716)439-0535	162601	306829
720	1	1895-0000	KENYON VARIETY #720	1 WALNUT ST	LOCKPORT	NY	14094	(716)434-2244	162601	396611
721	1	1895-0000	KENYON VARIETY #721	1121 LINCOLN AVE	LOCKPORT	NY	14094	(716)434-3301	162601	765354
724	1	1895-0000	KENYON #724/FASTOP	5985 S TRANSIT RD	LOCKPORT	NY	14094	(716)433-0641	162601	500221
732	1	1895-0000	KENYON VARIETY #732	5775 MAIN ST	WILLIAMSVILLE	NY	14221	(716)632-5727	162602	764963
735	1	1895-0000	KENYON VARIETY #735	9700 TRANSIT RD	AMHERST	NY	14051	(716)636-4511	162602	658777
4255	1	1892-0000	BORON OIL	545 FAIRMOUNT AVE	JAMESTOWN	NY	14701	(716)483-9008	162606	129007
4275	1	1892-0000	LAKEWOOD SHELL #3	3760 W 12TH ST	ERIE	PA	16505	(814)838-0518	173001	525493
4276	1	1892-0000	HOLIDAY SHELL #2	8030 PERRY HWY	ERIE	PA	16509	(814)864-6244	173001	168816
4278	1	1892-0000	FUEL STOP SHELL #1	I-90 & STERETTANIA	ERIE	PA	16515	(814)833-5304	173001	540944
4280	2	1892-0000	HOLIDAY MART	605 PARADE ST	ERIE	PA	16503	(814)454-2158	173001	596643
4290	1	1892-0000	STATELINE BP #90	12271 E MAIN RD	NORTH EAST	PA	16428	(814)725-3381	173001	699667
4291	1	1892-0000	PEACH STREET SHELL	4917 PEACH ST	ERIE	PA	16509	(814)864-6130	173001	674464
	1	1892-0000	BP HOLIDAY MART	ROUTE 6 WEST	YOUNGSVILLE	PA	16371	(814)563-4952	162607	340667
	1	1892-0000	BP HOLIDAY MART #52	948 MARKET ST	NORTH WARREN	PA	16365	(814)723-9975	162607	528721
	1	1892-0000	UNOCAL 76 #6	1502 GREENGARDEN RD	ERIE	PA	16501	(814)456-7516	173001	85562
	1	1892-0000	BORON OIL CITY	1101 EAST SECOND ST.	OIL CITY	PA	16301	(800)352-8029	173001	340674
	1	1892-0000	EXIT 8 SHELL	5855 WATTSBURG RD	ERIE	PA	16509	(814)825-1136	173001	674462

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TRIP	Displays	CHAIN ID	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCTPHONE	TERR	SS
1362	1	1887-0000	LAKE COUNTY DAIRY #1	114 E MAIN ST	FALCONER	NY	14733	(716)665-4802	162606	398505
1363	1	1887-0000	LAKE COUNTY DAIRY #3	122 E MAIN ST	WESTFIELD	NY	14787	(716)326-2044	162606	398532
1364	1	1887-0000	LAKE COUNTY DAIRY #7	ROUTE 60 & 20	FREDONIA	NY	14063	(716)672-3450	162606	666103
1365	1	1887-0000	LAKE COUNTY DAIRY #5	RT 394	LAKEWOOD	NY	14750	(716)763-7504	162606	765328
1366	1	1887-0000	LAKE COUNTY DAIRY #6	RD 2 ROUTE 60	JAMESTOWN	NY	14701	(716)985-4895	162606	765448
1367	1	1887-0000	LAKE COUNTY DAIRY #2	MAIN ST.	RANDOLPH	NY	14772	(716)358-5512	162606	40905
1368	1	1887-0000	LAKE COUNTY DAIRY #8	MILL RD., RT. 17	MAYVILLE	NY	14757	(716)753-3355	162606	267020
1370	1	1887-0000	LAKE COUNTY DAIRY 10	1404 WASHINGTON ST	JAMESTOWN	NY	14701	(716)488-0294	162606	737860
54031	2	1866-0000	NEW HOLLAND EXXON	804 W MAIN ST	NEW HOLLAND	PA	17557	(717)355-2727	173807	638743
54044	1	1866-0000	CARLISLE MOBIL	1401 CARLISLE RD	YORK	PA	17404	(717)767-2800	173802	688921
	1	1866-0000	SHIPLEY STORE #12	2588 BERNVILLE RD	READING	PA	19605	(610)372-6040	173807	783086
	1	1866-0000	SHIPLEY STORE #13	3167 N SUSQUEHANNA TR	YORK	PA	17402		173802	783089
7440	1	1403-0000	XTRA MART 7440	42 LAKE ST	WHITE PLAINS	NY	10603	(914)328-5266	122206	741541



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TRIP	DISCOUNT	CHAINED	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCT PHONE	TERR	SIS
1651	1	1194-0000	NOCO S-39	155 BAILEY AVE	BUFFALO	NY	14220	(716)822-5117	162603	128600
1654	1	1194-0000	NOCO S-42	2133 S PARK AVE	BUFFALO	NY	14220	(716)822-2063	162603	213815
1656	1	1194-0000	NOCO S-40	2183 GENESEE ST	BUFFALO	NY	14211	(716)891-5507	162602	245074
1657	1	1194-0000	NOCO S-44	523 STARIN AVE	BUFFALO	NY	14216	(716)834-4073	162601	213211
1658	1	1194-0000	NOCO S-43	1225 BROADWAY ST	BUFFALO	NY	14212	(716)894-7880	162603	764495
1659	1	1194-0000	NOCO S-56	1199 FRENCH RD	DEPEW	NY	14043	(716)668-8845	162603	764437
1661	1	1194-0000	NOCO S-54	642 CLEVELAND DR	CHEEKTOWAGA	NY	14225	(716)833-0995	162602	552993
1662	1	1194-0000	NOCO S-53	8925 MAIN ST	CLARENCE	NY	14031	(716)634-9235	162602	213199
1663	1	1194-0000	NOCO S-62	495 MAIN ST	EAST AURORA	NY	14052	(716)652-8521	162603	516451
1664	1	1194-0000	NOCO S-60	108 LAKE & PLEASANT	HAMBURG	NY	14075	(716)649-2673	162603	562197
1665	1	1194-0000	NOCO S-52	2411 ELMWOOD AVE	KENMORE	NY	14217	(716)876-6711	162601	552991
1666	1	1194-0000	NOCO S-59	2080 ABBOTT RD	LACKAWANNA	NY	14218	(716)825-6523	162603	213209
1667	1	1194-0000	NOCO S-50	957 BRIGHTON RD	TONAWANDA	NY	14150	(000)837-4063	162601	550895
1671	1	1194-0000	NOCO S-63	4370 LAKE AVE	ROCHESTER	NY	14612	(716)663-9442	162604	763784
1672	1	1194-0000	NOCO S-64	2487 BROWNCROFT BLVD	ROCHESTER	NY	14625	(716)383-8090	162604	763888
1673	1	1194-0000	NOCO S-68	58 W MAIN ST	WEBSTER	NY	14580	(716)265-2174	162604	763733
1701	1	1194-0000	NOCO S-47	2935 MILLERSPORT HWY	GETZVILLE	NY	14068	(716)636-0989	162601	213194
1702	1	1194-0000	NOCO S-55	2150 GEORGE URBAN BL	DEPEW	NY	14043	(716)681-5170	162603	764413
2432	1	1194-0000	NOCO S-36	5114 TRANSIT RD	DEPEW	NY	14043	(716)684-6810	162603	419576
2433	1	1194-0000	NOCO S-37	4169 N BUFFALO RD	ORCHARD PARK	NY	14127	(716)662-1578	162603	449971
2434	1	1194-0000	NOCO S-38	370 CENTRAL AVE	LANCASTER	NY	14086	(716)684-8675	162603	460488
2437	1	1194-0000	NOCO #58	4590 GENESEE ST	CHEEKTOWAGA	NY	14225	(716)634-8270	162602	665358
2441	1	1194-0000	NOCO S-11	1030 PAYNE AVE	NORTH TONAWANDA	NY	14120	(716)692-2743	162601	34225
2442	1	1194-0000	NOCO S-19	127 MAIN ST	HAMBURG	NY	14075	(716)648-2845	162603	34201
2443	1	1194-0000	NOCO S-29	5980 S PARK AVE	HAMBURG	NY	14075	(716)649-8707	162603	227108
2444	1	1194-0000	NOCO S-24	4265 MAPLE RD	AMHERST	NY	14226	(716)837-8479	162602	34204
2445	1	1194-0000	NOCO S-18	2220 N. FALLS BLVD.	TONAWANDA	NY	14150	(716)692-5066	162601	823151
2446	1	1194-0000	NOCO S-31	6251 S TRANSIT RD	LOCKPORT	NY	14094	(716)625-9532	162601	227114

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TRIP#	Displays	CHAINED	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCTPHONE#	TERR	SIS
2447	1	1194-0000	NOCO S-28	WILLIAMS RD. & NFB	NIAGARA FALLS	NY	14301	(716)297-6523	162601	917076
2448	1	1194-0000	NOCO S-3	2596 SHERIDAN DR	TONAWANDA	NY	14150	(716)833-6676	162601	528324
2449	1	1194-0000	NOCO S-27	1555 N FRENCH RD	GETZVILLE	NY	14068	(716)689-2030	162601	533706
2450	1	1194-0000	NOCO S-25	6257 TRANSIT RD	DEPEW	NY	14043	(716)684-0212	162603	34210
2451	1	1194-0000	NOCO S-32	3085 DELAWARE AVE	KENMORE	NY	14217	(716)873-0469	162601	297559
2452	1	1194-0000	NOCO S-30	1898 WHITEHAVEN RD	GRAND ISLAND	NY	14072	(716)773-1455	162601	227106
2453	1	1194-0000	NOCO S-35	6011 TRANSIT RD	EAST AMHERST	NY	14051	(716)689-2652	162602	391840
2454	1	1194-0000	NOCO S-15	1635 KENSINGTON AVE	BUFFALO	NY	14215	(716)833-4446	162602	34213
2465	1	1194-0000	NOCO S-26	2221 HYDE PARK BLVD	NIAGARA FALLS	NY	14305	(716)297-2888	162601	490069
2466	1	1194-0000	NOCO S-33	3900 UNION RD	CHEEKTOWAGA	NY	14225	(716)634-3238	162602	399974
3717	1	0990-0000	CFM #33-017	3470 WALDEN AVE	DEPEW	NY	14043	(716)683-2514	162601	397924
3739	1	0990-0000	CFM #33-021	15 WILLOW RIDGE DR	AMHERST	NY	14228	(716)691-8500	162601	398696
3777	1	0990-0000	CFM #33-034	4945 BEACH RIDGE RD.	PENDLETON	NY	14094	(716)625-9439	162601	764481
277	1	0362-0101	GREEN HILLS SUNOCO	2432 MORGANTOWN RD	READING	PA	19607	(610)775-5109	173807	419715

JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE (#800008)

PRODUCT ARRIVAL: 12/8/97 / RETAIL DISTRIBUTION DATE: 1/5/98

TRIP	Displays	CHAINED	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCTPHONE	TERR	SIS
<b>INDEPENDENTS</b>										
25	1		SCALISE'S DELI	158 SCHENCK ST	NORTH TONAWANDA	NY	14120	(716)692-9046	162601	398953
54	1		N CHILI GROCERY	4375 BUFFALO RD	NORTH CHILI	NY	14514	(716)594-4731	162602	268787
279	1		CARDS CORNER DAIRY	3781 W SENECA TPKE	SYRACUSE	NY	13215	(315)492-0591	162205	632691
303	1		LINCAN FOOD MART	RD #2	UNION CITY	PA	16438	(814)694-2530	173001	468860
313	1		WESTERS COUNTRY STOR	6153 STATE ROUTE 15	CONESUS	NY	14435	(716)346-4360	162604	672362
315	5		BILICIC COUNTRY MALL	5218 TOWNSHIP RD S	GENEVA	OH	44041	(440)466-9111	173305	333775
429	1		WARRENSVILLE MARKET	HC 31 BOX 168	WILLIAMSPORT	PA	17701	(717)435-0116	173804	535334
450	3		GLEN GROCERY	FRANKLIN ST	WATKINS GLEN	NY	14891	(607)535-6601	162605	269473
481	1		WYMAN MOBILE	368 CLINTON ST	PENN YAN	NY	14527	(315)536-0439	162605	390529
532	1		GUETTI MARKET INC	758 RIDGEWAY AVE	ROCHESTER	NY	14615	(716)458-2445	162604	268827
568	1		SENECA MARKETPLACE	4432 W LAKE RD	GENEVA	NY	14456	(315)789-2020	162605	304324
644	2		NEWTON'S	26 ACADEMY STREET	SHINGLEHOUSE	PA	16748	(814)697-6739	162607	398286
646	1		BOYDS CORNER STORE	302 S MAIN ST	COUDERSPORT	PA	16915	(814)274-7274	162607	398296
770	1		HARMAS READI MART	ROUTE 223	ERIN	NY	14838	(607)796-2770	162605	35860
793	2		SWISHERS QUICK STOP	170 N MAIN ST	HUGHESVILLE	PA	17737	(717)584-2763	162208	182792
794	1		EASY PLUS	114 WEST MORRIS	BATH	NY	14810	(607)776-9057	162606	462139
854	1		JIM'S TRUCK STOP	2115 WALDEN AVE	CHEEKTOWAGA	NY	14225	(716)683-9931	162602	583864
1333	1		STAFFORD POST	RT 5 & 237	STAFFORD	NY	14143	(716)343-5658	162603	735481
1414	1		SPRINGWATER COUNTRY	7987 MAIN STREET	SPRINGWATER	NY	14560	(716)669-9070	162604	677924
1420	1		HEMLOCK GENERAL STOR	4777 S MAIN STREET	HEMLOCK	NY	14466	(716)367-2840	162604	579516
1526	1		QUIK MART #2	58 N MAIN STREET	LAWRENCEVILLE	PA	16929	(717)827-2290	162607	706802
1543	1		ONE STOP	4535 BROADWAY	DEPEW	NY	14043	(716)684-8511	162601	667732
1545	1		ROSSETTIE PHARMACY	98 W PULTENEY ST	CORNING	NY	14830	(607)962-4663	162605	269718
1609	2		YELLOW GOOSE	406 W 3RD STREET	JAMESTOWN	NY	14701	(716)483-6104	162606	657270
2136	1		FOGLE'S CORNER INC	13168 LINCOLNWAY	MASSILLON	OH	44646	(330)832-1144	172906	527292
2471	1		CONVENIENCE CORNER 1	142 E MARKET ST	RHINEBECK	NY	12572	(914)876-7661	162306	770151
2472	1		CONVENIENCE CORNER	RT 9G & KALINAS DR	RHINEBECK	NY	12572	(914)876-6969	162306	525601

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**JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE (#800008)****PRODUCT ARRIVAL: 12/8/97 / RETAIL DISTRIBUTION DATE: 1/5/98**

TRIP#	DEPAYS	CHANGED	ACCOUNT NAME	ADDRESS	CITY	ST	ZIP	ACCTPHONE#	TERK	SS
2501	2		WAY 2 GO	1002 LIBERTY ST	ERIE	PA	16502	(814)455-3310	173001	20329
2503	1		WAY 2 GO	1701 N MAIN ST	BUTLER	PA	16001	(412)282-0066	173005	764494
2539	3		GAD 41 SUNOCO	24655 US HIGHWAY 23	CIRCLEVILLE	OH	43113	(614)477-7468	182403	797868
2951	1		MINIT STOP	NORTH AVE. & LIBERTY	PENN YAN	NY	14527	(315)536-7421	162605	35536
2953	1		MINIT STOP 2	825 CANANDAIGUA RD	GENEVA	NY	14456	(315)789-0788	162605	664262
3731	1		CONVENIENT FOOD MART	2211 KENSINGTON AVE	SNYDER	NY	14226	(716)839-0521	162602	567721
3733	1		CFM #33-049-2	204 MAIN ST	BROCKPORT	NY	14420	(716)637-3251	162602	571569
3778	1		CFM #33001-4 7	840 HANSHAW RD	ITHACA	NY	14850	(607)257-5705	162605	773679
0	1		ABBOTT CONVENIENCE	1849 ABBOTT RD	LACKAWANNA	NY	14218	(716)825-8446	162603	778416

**JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE / PROMOTION #800008****PRODUCT ARRIVAL: 12/8/97 / RETAIL DISTRIBUTION: 1/5/98****SHIP 1 DISPLAY TO EACH ACCOUNT**

TRIP	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO.	CHAIN ID	SR TERR	SIS
1273	KWIK FILL #S0103	R. D.#1, BOX 521	BECHTELSTVILLE	PA	610 367 1829	0565 00 00	133208	504795
1251	KWIK FILL #M0165	200 KEYSTONE AVE	SAYRE	PA	000 000 0000	0565 00 00	162204	777496
7138	KWIK FILL #M0131	713 SOUTH AVENUE	BRADFORD	PA	000 000 0000	0565 00 00	162606	128335
1257	KWIK FILL #M0061	227 MAIN ST	BRADFORD	PA	000 000 0000	0565 00 00	162606	765598
1232	KWIK FILL #M0086	ROUTE 322 WEST	PHILIPSBURG	PA	814 342 4471	0565 00 00	162607	014265
7137	KWIK FILL #S0990	6 PENNSYLVANIA AVE.	WARREN	PA	000 000 0000	0565 00 00	162607	020876
1242	KWIK FILL #M0202	180 & RTE 53 EXIT 21	KYLERTOWN	PA	000 000 0000	0565 00 00	162607	021464
7130	KWIK FILL #M0133	MILLION DOLLAR HWY.	ST MARYS	PA	000 000 0000	0565 00 00	162607	056787
804	KWIK FILL #S0991	2016 PENN AVENUE	WARREN	PA	814 726 2370	0565 00 00	162607	083363
7131	KWIK FILL #M0145	36 SOUTH MAIN STREET	PORT ALLEGANY	PA	000 000 0000	0565 00 00	162607	128329
7133	KWIK FILL #M0151	RT 6	COUDERSPORT	PA	000 000 0000	0565 00 00	162607	128332
7114	KWIK FILL #M0129	274 STATE STREET	YOUNGSVILLE	PA	000 000 0000	0565 00 00	162607	168419
7139	KWIK FILL #M0139	1435 MARKET STREET	WARREN	PA	000 000 0000	0565 00 00	162607	168421
561	KWIK FILL #M0186	PENN & HICKORY	WARREN	PA	814 726 0772	0565 00 00	162607	399222
3153	KWIK FILL #M0299	RT. 69 & MAIN ST.	SUGAR GROVE	PA	814 489 3070	0565 00 00	162607	512337
1353	KWIK FILL #M0164	ROUTE 15	MANSFIELD	PA	000 000 0000	0565 00 00	162607	523073
7176	KWIK FILL #M0371	1664 MARKET ST	WARREN	PA	814 723 6035	0565 00 00	162607	535550
1243	KWIK FILL #M0018	165 HOGAN BOULEVARD	MILL HALL	PA	000 000 0000	0565 00 00	162607	621211
1231	KWIK FILL #M0038	ROUTE 53	PHILIPSBURG	PA	000 000 0000	0565 00 00	162607	621217
1310	KWIK FILL #M0058	RD #2 GOLDEN ROAD	CLEARFIELD	PA	000 000 0000	0565 00 00	162607	621218
1312	KWIK FILL #M0090	1322 SECOND STREET	CLEARFIELD	PA	000 000 0000	0565 00 00	162607	621220
1316	KWIK FILL #M0108	102 RACE STREET	CLEARFIELD	PA	000 000 0000	0565 00 00	162607	621222
7136	KWIK FILL #M0182	RT 219, SOUTH CENTER	JOHNSONBURG	PA	000 000 0000	0565 00 00	162607	621225
7132	KWIK FILL #M0147	558 EAST ALLEGHENY	EMPORIUM	PA	000 000 0000	0565 00 00	162607	645581
1252	KWIK FILL #M0168	ROUTE 15	LAWRENCEVILLE	PA	717 827 2493	0565 00 00	162607	645699
1238	KWIK FILL #M0152	400 N FRALEY ST	KANE	PA	000 000 0000	0565 00 00	162607	765365
560	KWIK FILL #M0144	600 PENN AVENUE	WARREN	PA	814 723 7530	0565 00 00	162607	840886

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TRIP#	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO.	CHAIN ID	SR	TERR	SIS
7140	KWIK FILL #S0096	1040 WEST MAHONING	PUNXSUTAWNEY	PA	000 000 0000	0565 00 00	162607		844114
7134	KWIK FILL #M0154	112 W MAIN ST	RIDGWAY	PA	000 000 0000	0565 00 00	162607		844589
7135	KWIK FILL #M0156	326 WEST MAIN STREET	SMETHPORT	PA	000 000 0000	0565 00 00	162607		844655
7147	KWIK FILL #S0170	MAIN STREET	GREENVILLE	PA	412 588 2266	0565 00 00	173001		036254
7091	KWIK FILL #M0001	3 TITUSVILLE RD	UNION CITY	PA	814 438 2446	0565 00 00	173001		070315
1227	KWIK FILL #M0173	135 N MAIN ST	CAMBRIDGE SPRIN	PA	814 398 8453	0565 00 00	173001		074918
7174	KWIK FILL #M0007	949 N CENTER ST	CORRY	PA	814 664 8866	0565 00 00	173001		168417
1260	KWIK FILL #M0134	2 COLUMBUS AV	CORRY	PA	814 664 9170	0565 00 00	173001		168420
7120	KWIK FILL #M0170	717 HIGH ST	WATERFORD	PA	814 796 2806	0565 00 00	173001		168423
1209	KWIK FILL #M0011	3619 W 12TH ST	ERIE	PA	814 838 1811	0565 00 00	173001		168494
1207	KWIK FILL #M0002	5501 PEACH ST	ERIE	PA	000 000 0000	0565 00 00	173001		168520
1218	KWIK FILL #M0207	12201 E MAIN RD	NORTH EAST	PA	814 725 9661	0565 00 00	173001		168521
7112	KWIK FILL #M0053	1588 E 38TH ST	ERIE	PA	000 000 0000	0565 00 00	173001		168639
1215	KWIK FILL #M0141	3360 W 38TH ST	ERIE	PA	814 833 8077	0565 00 00	173001		168715
1204	KWIK FILL #M0176	231 MAIN ST W	GIRARD	PA	814 774 3568	0565 00 00	173001		168730
7111	KWIK FILL #M0039	921 E 26TH ST	ERIE	PA	000 000 0000	0565 00 00	173001		168737
7119	KWIK FILL #M0127	3620 PEACH ST	ERIE	PA	814 864 3845	0565 00 00	173001		168741
7113	KWIK FILL #M0128	6707 BUFFALO RD	HARBORCREEK	PA	000 000 0000	0565 00 00	173001		168743
7115	KWIK FILL #M0132	2304 BUFFALO RD	ERIE	PA	000 000 0000	0565 00 00	173001		168746
7118	KWIK FILL #M0008	1011 E LAKE RD	ERIE	PA	000 000 0000	0565 00 00	173001		168750
7117	KWIK FILL #M0143	169 S PEARL ST	NORTH EAST	PA	814 725 5209	0565 00 00	173001		168753
1217	KWIK FILL #M0157	82 E MAIN ST	NORTH EAST	PA	814 725 5946	0565 00 00	173001		168755
1341	RED APPLE #M0317	4702 W RIDGE RD	ERIE	PA	814 838 7858	0565 00 00	173001		267732
1342	RED APPLE #M0316	2122 BUFFALO RD	ERIE	PA	814 899 5288	0565 00 00	173001		267735
7116	KWIK FILL #M0138	RT. 90 & 97	ERIE	PA	000 000 0000	0565 00 00	173001		514715
7099	KWIK FILL #M0304	21268 BLOOMING VALLEY ROAD	MEADVILLE	PA	814 337 2826	0565 00 00	173001		529212
1358	KWIK FILL #M373	30 E MAIN ST	NORTH EAST	PA	814 725 5829	0565 00 00	173001		717479

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TRIP	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO.	CHAMID	SR	TERR	SIS
562	KWIK FILL #M0185	1603 W 26 TH	ERIE	PA	814 459 0247	0565 00 00	173001		840793
1219	KWIK FILL #M0003	270 MAIN ST	SAEGERTOWN	PA	814 763 2508	0565 00 00	173001		840992
7092	KWIK FILL #M0015	275 LINDEN ST	MEADVILLE	PA	814 337 0038	0565 00 00	173001		840993
1223	KWIK FILL #M0033	100 PLUM ST	EDINBORO	PA	814 734 7470	0565 00 00	173001		840994
7095	KWIK FILL #M0136	401 NORTH ST	MEADVILLE	PA	814 337 8175	0565 00 00	173001		840995
7169	KWIK FILL #M0172	R D #4 RT 19	MEADVILLE	PA	814 337 0039	0565 00 00	173001		840996
1256	KWIK FILL #S0058	1001 E SPRING ST	TITUSVILLE	PA	814 827 1797	0565 00 00	173001		844088
1222	KWIK FILL #M0029	1040 15TH STREET EXT	FRANKLIN	PA	814 437 1405	0565 00 00	173001		844459
1229	KWIK FILL #M0175	RT 257	SENECA	PA	814 676 1882	0565 00 00	173001		844468
7094	KWIK FILL #M0063	105 NORTH 13TH ST.	FRANKLIN	PA	000 000 0000	0565 00 00	173001		844474
7096	KWIK FILL #M0174	RT 8	RENO	PA	000 000 0000	0565 00 00	173001		844478
7097	KWIK FILL #M0180	ROUTE 8	OIL CITY	PA	000 000 0000	0565 00 00	173001		844484
7093	KWIK FILL #M0026	ROUTE 62	OIL CITY	PA	000 000 0000	0565 00 00	173001		844485
7143	KWIK FILL #S0007	3915 E. STATE STREET	HERMITAGE	PA	000 000 0000	0565 00 00	173004		040820
7145	KWIK FILL #S0061	RD #1, RT. 422	PROSPECT	PA	000 000 0000	0565 00 00	173004		844084
1286	KWIK FILL #S0003	106 FRANKLIN ST	SLIPPERY ROCK	PA	412 794 4328	0565 00 00	173004		844085
7107	KWIK FILL #S0068	MAIN & JACKSON	EVANS CITY	PA	000 000 0000	0565 00 00	173004		844087
7109	KWIK FILL #S0101	1499 3RD ST	BEAVER	PA	412 744 5646	0565 00 00	173004		844091
7105	KWIK FILL #S0055	838 RTE 68	NEW BRIGHTON	PA	412 847 4112	0565 00 00	173004		844094
7103	KWIK FILL #S0028	RT 65	ELLWOOD CITY	PA	412 758 8578	0565 00 00	173004		844098
1291	KWIK FILL #S0016/279	1650 W MAIN STREET EXTENSION	GROVE CITY	PA	000 000 0000	0565 00 00	173004		844165
7146	KWIK FILL #S0062	501 NORTH BROAD ST.	GROVE CITY	PA	000 000 0000	0565 00 00	173004		844173
1295	KWIK FILL #M0209	I 80 & RTE 8	BARKEYVILLE	PA	814 786 9379	0565 00 00	173004		844251
7104	KWIK FILL #S0030	CONSTITUTION BLVD	NEW BRIGHTON	PA	412 847 4733	0565 00 00	173004		844470
7100	KWIK FILL #S0010	631 W NEW CASTLE ST	ZELIENOPLE	PA	412 452 4525	0565 00 00	173004		844829
7102	KWIK FILL #S0027	5TH AVE & 6TH	NEW BRIGHTON	PA	412 847 4665	0565 00 00	173004		844853
7101	KWIK FILL #S0014	RD #2, RTE. 219	EVANS CITY	PA	000 000 0000	0565 00 00	173004		844855

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TRIP#	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO.	CHAIN ID	SRTERR	SIS#
7144	KWIK FILL #S0050	RT #1	CABOT	PA	000 000 0000	0565 00 00	173005	844086
1311	KWIK FILL #S0089	RTE 286	CLYMER	PA	000 000 0000	0565 00 00	173005	844112
1313	KWIK FILL #S0092	2045 PENNA, RT.286 W	INDIANA	PA	000 000 0000	0565 00 00	173005	844113
1265	KWIK FILL #S0013	1801 N MAIN ST	BUTLER	PA	412 285 8202	0565 00 00	173005	844777
1267	KWIK FILL #S0047	RD #6, RTE. 422 EAST	KITTANNING	PA	412 545 9703	0565 00 00	173005	845247
7106	KWIK FILL #S0066	10TH & MIDLAND	MIDLAND	PA	412 643 9658	0565 00 00	173006	844471
7164	KWIK FILL #S0091	GREEN GARDEN PLAZA	ALIQUIPPA	PA	000 000 0000	0565 00 00	173006	845594
7165	KWIK FILL #S0001	MCGOVERN BOULEVARD	GLENWILLARD	PA	412 457 0566	0565 00 00	173006	845677
7163	KWIK FILL #S088	RR 2 BOX 674B	UNIONTOWN	PA	412 437 6740	0565 00 00	173201	717480
1302	KWIK FILL #S0045	RR 4 BOX 334	UNIONTOWN	PA	412 438 8510	0565 00 00	173201	846358
1309	KWIK FILL #S0048	ROUTE 119	HOMER CITY	PA	412 479 4170	0565 00 00	173203	638613
1308	KWIK FILL S0141	4TH AVENUE & BANK ST.	DERRY	PA	412 694 8780	0565 00 00	173203	638710
3156	KWIK FILL #S0012	3RD & WOOD ST	CALIFORNIA	PA	412 938 3325	0565 00 00	173203	846428
3163	KWIK FILL #S0171/246	400 ALLEG. RV. BLVD	OAKMONT	PA	412 826 0212	0565 00 00	173204	638634
7167	KWIK FILL #S0074	22 MAIN STREET	BURGETTSTOWN	PA	000 000 0000	0565 00 00	173206	845631
7168	KWIK FILL #S0079	705 E MAIDEN ST	WASHINGTON	PA	412 222 6388	0565 00 00	173206	846337
1301	KWIK FILL #S0035	RTS. 519 & 136	EIGHTY FOUR	PA	412 228 3777	0565 00 00	173206	846338
7162	KWIK FILL #S0085	2230 W PIKE ST	HOUSTON	PA	427 460 9810	0565 00 00	173206	846339
1348	KWIK FILL #S0071	142 PLANK ROAD	SOMERSET	PA	000 000 0000	0565 00 00	173801	499214
1328	KWIK FILL #S0151	ROUTE 30	BEDFORD	PA	814 623 8002	0565 00 00	173801	776380
1299	KWIK FILL #S0006	RD 6	SOMERSET	PA	000 000 0000	0565 00 00	173801	846767
1322	KWIK FILL #S0167	LINCOLN HIGHWAY	YORK	PA	717 755 2697	0565 00 00	173802	181174
1346	KWIK FILL #S0099	244 YORK STREET	CARLISLE	PA	000 000 0000	0565 00 00	173802	621278
1321	KWIK FILL #S0038	6479 CARLISLE PIKE	MECHANICSBURG	PA	717 766 2550	0565 00 00	173802	621279
1354	KWIK FILL #S0124	106 STATE STREET	SUNBURY	PA	000 000 0000	0565 00 00	173804	504504
1324	KWIK FILL #S0060	RR 4	DUNCANNON	PA	717 834 9782	0565 00 00	173804	518469
1248	KWIK FILL #M0103	2705 W 4TH ST	WILLIAMSPORT	PA	717 326 7808	0565 00 00	173804	621214



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TRIP	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO	CHAIN ID	SR TERR	SIS#
1249	KWIK FILL #M0124	2601 LYCOMING	WILLIAMSPORT	PA	000 000 0000	0565 00 00	173804	621215
1250	KWIK FILL #M0159	R. D. #4	S WILLIAMSPORT	PA	717 322 8129	0565 00 00	173804	621216
1244	KWIK FILL #M0040	915 PLEASANTVIEW	BELLEFONTE	PA	000 000 0000	0565 00 00	173804	621231
1246	KWIK FILL #M0088	120 BOAL AVENUE	BOALSBURG	PA	814 234 9727	0565 00 00	173805	014261
1327	KWIK FILL #S0081	3786 WILLIAM PENN AVE	JOHNSTOWN	PA	814 749 8438	0565 00 00	173805	766180
1320	KWIK FILL #S0032	RD 4 SOUTH RT 220	TYRONE	PA	814 684 3020	0565 00 00	173805	776344
1325	KWIK FILL #S0063	PO BOX 186	MILL CREEK	PA	814 643 1999	0565 00 00	173805	776346
1323	KWIK FILL #S0051	663 OLD ROUTE 22	DUNCANSVILLE	PA	814 695 6264	0565 00 00	173805	776379
1247	KWIK FILL #M0094	2146 E COLLEGE	STATE COLLEGE	PA	000 000 0000	0565 00 00	173805	776394
1326	KWIK FILL #S0080	BIGLER AVENUE	SPANGLER	PA	000 000 0000	0565 00 00	173805	844111
1347	KWIK FILL #S0129	4655 LINCOLN WAY E	FAYETTEVILLE	PA	717 352 8027	0565 00 00	292608	323317
				<b>PA Count</b>				<b>119</b>
7157	KWIK FILL #S0242	209 S 2ND ST	COSHOCTON	OH	614 622 2655	0565 00 00	172903	843005
7156	KWIK FILL #S0241	1025 HIGH ST	NEW PHILA	OH	330 339 5929	0565 00 00	172905	843528
7159	KWIK FILL #S0253	195 N MAIN ST	RITTMAN	OH	216 925 5400	0565 00 00	172907	065370
1282	KWIK FILL #S0221	4994 MAHONING AVE NW	WARREN	OH	216 847 9054	0565 00 00	173002	220613
7148	KWIK FILL #S0208	10299 MAHONING AVE	NORTH JACKSON	OH	216 538 3092	0565 00 00	173002	843022
7152	KWIK FILL #S0229	201 MILTON	NEWTON FALLS	OH	000 000 0000	0565 00 00	173002	843539
7153	KWIK FILL #S0231	1408 S RACCOON RD	YOUNGSTOWN	OH	216 793 6098	0565 00 00	173003	220685
7090	KWIK FILL #S0204	630 YOUNGSTOWN	STRUTHERS	OH	330 755 5888	0565 00 00	173003	220864
7154	KWIK FILL #S0234	9989 YGTN. PGH RD.	NEW MIDDLETOWN	OH	216 542 3484	0565 00 00	173006	220905
1294	KWIK FILL #M0206	190 & RT534 EXIT 218	GENEVA	OH	216 466 4790	0565 00 00	173305	168543
3170	KWIK FILL #M372	1640 STATE ROUTE 534 S # 190	GENEVA	OH	216 466 7744	0565 00 00	173305	717478
				<b>OH Count</b>				<b>11</b>
3013	KWIK FILL #A0005	134 STATE ST	AUBURN	NY	315 253 4185	0565 00 00	162202	172494
3002	KWIK FILL #A0022	RT 31 & THOMPSON RD	CLAY	NY	315 699 1099	0565 00 00	162202	172957
3006	KWIK FILL #A0068	3718 BREWERTON RD	NORTH SYRACUSE	NY	315 454 0418	0565 00 00	162202	172961

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TRIP#	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO.	CHAINID	ST TERR	SIS#
3003	KWIK FILL #A0037	7342 OSWEGO RD	LIVERPOOL	NY	315 451 7279	0565 00 00	162202	172977
3149	RED APPLE #M0352	302 W GENESEE ST	AUBURN	NY	315 252 5131	0565 00 00	162202	190791
3059	KWIK FILL #M0306	828 W GENESEE STREET	SKANEATELES	NY	315 685 7390	0565 00 00	162202	552921
3022	KWIK FILL #M0121	ROUTE 31	WEEDSPORT	NY	315 834 9797	0565 00 00	162202	632701
2742	RED APPLE M0342A	1201 BUCKLEY RD	LIVERPOOL	NY	315 457 2277	0565 00 00	162202	704523
3079	RED APPLE #M0365	2371 W GENESEE RD	BALDWINVILLE	NY	315 636 2859	0565 00 00	162202	762576
3119	RED APPLE #M0368	5919 E TAFT RD	NORTH SYRACUSE	NY	315 458 9591	0565 00 00	162202	762843
3012	KWIK FILL #A0004	ROUTE 5 & GRANT AVE	AUBURN	NY	000 000 0000	0565 00 00	162202	762860
3122	RED APPLE #M0366	RT 31 & CRABTREE LN	CICERO	NY	315 699 8050	0565 00 00	162202	762978
3009	KWIK FILL 009 #M0117	ROME ST	PULASKI	NY	315 298 4041	0565 00 00	162202	763049
3004	KWIK FILL #M0057	MAIN ST	MEXICO	NY	315 963 7722	0565 00 00	162202	763050
3007	KWIK FILL #M0107	ROUTE 3	FULTON	NY	315 593 3012	0565 00 00	162202	763051
3008	KWIK FILL #M0114	7559 STATE ROUTE 104	OSWEGO	NY	315 343 9012	0565 00 00	162202	763052
3010	KWIK FILL #M0118	ROUTE 3	VOLNEY	NY	315 593 3627	0565 00 00	162202	763053
3087	RED APPLE #M0346	11955 W MAIN ST	WOLCOTT	NY	315 594 9964	0565 00 00	162202	763305
3021	KWIK FILL #M0120	886 WATERLOO RD	WATERLOO	NY	000 000 0000	0565 00 00	162202	763764
3015	KWIK FILL #A0059	316 FALL ST	SENECA FALLS	NY	315 568 9903	0565 00 00	162202	764112
3114	RED APPLE #M0353	8894 ROUTE 34	APALACHIN	NY	607 625 3721	0565 00 00	162204	088350
3023	KWIK FILL #A0009	267 MAIN ST	BINGHAMTON	NY	607 798 0814	0565 00 00	162204	171092
3031	KWIK FILL #A0073	321 BRIDGE ST	VESTAL	NY	607 785 8057	0565 00 00	162204	171235
3027	KWIK FILL #A0034	200 HARRY L DR	JOHNSON CITY	NY	607 798 0294	0565 00 00	162204	171237
3041	KWIK FILL #A0050	450 NORTH AVE	OWEGO	NY	607 687 1502	0565 00 00	162204	269605
3040	KWIK FILL #A0049	5 W MAIN ST	OWEGO	NY	607 687 0392	0565 00 00	162204	269606
3024	KWIK FILL #A0010	1053 FRONT ST	BINGHAMTON	NY	607 724 1888	0565 00 00	162204	762001
3025	KWIK FILL #A0011	4 W STATE ST	BINGHAMTON	NY	607 724 1083	0565 00 00	162204	762002
3026	KWIK FILL #A0027	3408 E MAIN ST	ENDWELL	NY	607 748 4624	0565 00 00	162204	762046
3070	RED APPLE #M0356	RTE 369	PORT CRANE	NY	607 648 3232	0565 00 00	162204	762346

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TRIP	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO.	CHAIN ID	SR TERR	SIS
3089	RED APPLE #M0357	23 FLORAL AVE	BINGHAMTON	NY	607 798 0263	0565 00 00	162204	763388
3033	KWIK FILL #A0077	ROUTE 11 & 79	WHITNEY POINT	NY	607 692 4477	0565 00 00	162205	171239
3016	KWIK FILL #A0062	6254 THOMPSON RD	SYRACUSE	NY	315 437 4373	0565 00 00	162205	173023
3017	KWIK FILL #A0063	3331 S SALINA ST	SYRACUSE	NY	315 492 2842	0565 00 00	162205	467519
1356	KWIK FILL #M0199	163 HOMER AVE	CORTLAND	NY	607 756 6317	0565 00 00	162205	527603
3152	KWIK FILL #M0311	WEST & MCLEAN ROAD	CORTLAND	NY	607 756 2594	0565 00 00	162205	548247
3005	KWIK FILL #A0064	7167 STATE FAIR BLVD	SYRACUSE	NY	315 635 6693	0565 00 00	162205	762040
3086	RED APPLE #M0363	122 ALBANY ST	CAZENOVIA	NY	315 655 9126	0565 00 00	162205	762255
2739	RED APPLE #M0339	312 TOMPKINS STREET	CORTLAND	NY	607 753 9097	0565 00 00	162205	762510
3077	RED APPLE #M0359	NORTH ST RT13	DRYDEN	NY	607 844 9623	0565 00 00	162205	763210
3071	RED APPLE #M0358	176 MAIN ST	GROTON	NY	607 898 9521	0565 00 00	162205	764369
3029	KWIK FILL #A0045	ROUTE 12, NORTH	NORWICH	NY	607 334 7823	0565 00 00	162206	171395
3019	KWIK FILL #A0066	6315 FLY RD	EAST SYRACUSE	NY	315 437 4661	0565 00 00	162206	173042
3063	RED APPLE #M0348	ACADEMY & CHESTNUT	ONEONTA	NY	315 432 9878	0565 00 00	162206	177367
3011	KWIK FILL #M0125	ROUTE 5	CANASTOTA	NY	000 000 0000	0565 00 00	162206	632703
3068	RED APPLE #M0364	ROUTE 5	SHERILL	NY	315 363 6147	0565 00 00	162206	762293
3075	RED APPLE #M0369	53 NO MAIN ST	NEW BERLIN	NY	607 847 8701	0565 00 00	162206	762451
3078	RED APPLE #M0361	129 N MAIN ST	ONEIDA	NY	315 363 6078	0565 00 00	162206	762511
3074	RED APPLE #M0355	190 W MAIN ST	ILION	NY	315 894 3429	0565 00 00	162206	762643
3020	KWIK FILL #A0067	6652 MANLIUS CENTER RD	EAST SYRACUSE	NY	315 463 0799	0565 00 00	162206	762714
3067	RED APPLE #M0360	109 N PETERBORO STREET	CANASTOTA	NY	315 697 2442	0565 00 00	162206	762914
3117	RED APPLE #M0367	7872 MANLIUS CTR ROAD	EAST SYRACUSE	NY	315 656 7425	0565 00 00	162206	763101
3066	RED APPLE #M0349	63 W MAIN ST	RICHFIELD SPGS	NY	315 858 0279	0565 00 00	162206	767723
3047	RED APPLE #M0347	MAIN & MILL STS	UNADILLA	NY	607 369 3685	0565 00 00	162210	177440
3065	RED APPLE #M0350	147 E. MAIN ST.	COBLESKILL	NY	518 234 9075	0565 00 00	162305	177721
3103	KWIK FILL #A0039	263 S TRANSIT ST	LOCKPORT	NY	716 434 9693	0565 00 00	162601	128491
3104	KWIK FILL #A0069	2760 NIAGARA FALLS BLVD	TONAWANDA	NY	716 694 2294	0565 00 00	162601	398821

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TRIP #	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO.	CHAIN ID	SR	TERR	SIS
3098	KWIK FILL #A0014	2543 DELAWARE	BUFFALO	NY	716 877 7710	0565 00 00	162601		764453
3105	KWIK FILL #A0070	2255 MILITARY RD	TONAWANDA	NY	716 692 7214	0565 00 00	162601		764580
2728	RED APPLE #M0328	157 GRANT ST	BUFFALO	NY	716 881 4256	0565 00 00	162601		764780
2720	RED APPLE #M0320	2309 COLVIN BLVD	TONAWANDA	NY	716 832 7878	0565 00 00	162601		764862
3107	KWIK FILL #A0072	3945 NIAGARA FALLS BLVD	N TONAWANDA	NY	716 694 6253	0565 00 00	162601		764871
2718	RED APPLE #M0318	1269 RUE RD	NORTH TONAWANDA	NY	716 694 5880	0565 00 00	162601		764983
2721	RED APPLE #M0321	3333 DELAWARE AVE	KENMORE	NY	716 874 5758	0565 00 00	162601		765138
2719	RED APPLE #M0319	4205 DELAWARE AVE	TONAWANDA	NY	716 693 3196	0565 00 00	162601		765139
2723	RED APPLE #M0323	2260 ELMWOOD AVE	KENMORE	NY	716 873 0161	0565 00 00	162601		765204
3099	KWIK FILL #A0015	2212 NIAGARA ST	BUFFALO	NY	716 876 7741	0565 00 00	162601		765218
3106	KWIK FILL #A0071	555 RIVER RD	NORTH TONAWANDA	NY	716 693 1183	0565 00 00	162601		765410
3131	KWIK FILL #M0116	5251 W RIDGE RD	SPENCERPORT	NY	000 000 0000	0565 00 00	162602		128462
3127	KWIK FILL #M0066	3400 W RIDGE RD	ROCHESTER	NY	716 225 2821	0565 00 00	162602		268660
3118	KWIK FILL #M0091	7010 W. MAIN ROAD	LE ROY	NY	716 768 4230	0565 00 00	162602		343939
3100	KWIK FILL #A0018	2270 WALDEN AVE	CHEEKTOWAGA	NY	716 683 9195	0565 00 00	162602		397385
3135	KWIK FILL #A0021	9970 MAIN ST	CLARENCE	NY	716 795 6065	0565 00 00	162602		397996
3138	KWIK FILL #A0040	118 PEARL ST	MEDINA	NY	716 798 1444	0565 00 00	162602		398051
3108	KWIK FILL #A0078	5151 MAIN ST	WILLIAMSVILLE	NY	716 634 3785	0565 00 00	162602		398720
3134	KWIK FILL #A0001	5169 SHERIDAN	AMHERST	NY	716 633 9083	0565 00 00	162602		398728
3151	KWIK FILL #M0307	304 EAST CENTER ST	MEDINA	NY	716 798 5773	0565 00 00	162602		536785
2725	RED APPLE #M0325	175 KENMORE AVE	AMHERST	NY	716 832 8080	0565 00 00	162602		542369
3144	KWIK FILL #A0053	851 HOWARD RD	ROCHESTER	NY	716 235 5250	0565 00 00	162602		761619
2733	RED APPLE #M0333	1550 SPENCERPORT RD	ROCHESTER	NY	716 247 5339	0565 00 00	162602		763464
3128	KWIK FILL #M0075	2440 RIDGE RD W	ROCHESTER	NY	716 225 3775	0565 00 00	162602		763750
3133	KWIK FILL #M0140	1578 SPENCERPORT RD	ROCHESTER	NY	716 247 4456	0565 00 00	162602		763752
3062	KWIK FILL #M0105	3255 CHILI AVE	ROCHESTER	NY	000 000 0000	0565 00 00	162602		763761
3129	KWIK FILL #M0081	501 S UNION ST	SPENCERPORT	NY	716 352 9150	0565 00 00	162602		763792

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TRIP	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO.	CHAIN ID	SR TERR	SIS
3132	KWIK FILL #M0137	82 N MAIN	BROCKPORT	NY	000 000 0000	0565 00 00	162602	764190
3123	KWIK FILL #A0020	4385 BUFFALO RD	NORTH CHILI	NY	716 594 0600	0565 00 00	162602	764221
2737	RED APPLE #M0337	3215 CHILI AVE	ROCHESTER	NY	716 889 3207	0565 00 00	162602	764364
2722	RED APPLE #M0322	645 MILLERSPORT HWY	AMHERST	NY	716 837 7522	0565 00 00	162602	764784
2727	RED APPLE #M0327	3724 HARLEM RD	CHEEKTOWAGA	NY	716 835 1616	0565 00 00	162602	764820
3109	KWIK FILL #M0079	19 EAST AVE	ALBION	NY	000 000 0000	0565 00 00	162602	765192
3101	KWIK FILL #A0019	2493 BROADWAY ST	CHEEKTOWAGA	NY	716 896 2551	0565 00 00	162603	397382
3102	KWIK FILL #A0024	6439 TRANSIT RD	DEPEW	NY	000 000 0000	0565 00 00	162603	397386
3140	KWIK FILL #A0060	2170 TRANSIT RD	WEST SENECA	NY	716 675 8899	0565 00 00	162603	397389
3188	KWIK FILL #A0030	4909 S PARK AVE	HAMBURG	NY	716 649 8340	0565 00 00	162603	397630
3090	KWIK FILL #A0031	5466 CAMP RD	HAMBURG	NY	716 649 0100	0565 00 00	162603	397658
3091	KWIK FILL #A0035	5835 BROADWAY ST	LANCASTER	NY	716 681 9031	0565 00 00	162603	397975
3092	KWIK FILL #A0036	5236 BROADWAY ST	LANCASTER	NY	716 683 6511	0565 00 00	162603	397979
3139	KWIK FILL #A0048	3625 S ORCHARD PARK	ORCHARD PARK	NY	716 662 4092	0565 00 00	162603	764534
3095	KWIK FILL #A0061	3850 CLINTON ST	WEST SENECA	NY	716 674 4077	0565 00 00	162603	764679
3111	KWIK FILL #A0007	99 JACKSON ST	BATAVIA	NY	716 343 3929	0565 00 00	162603	764790
2729	RED APPLE #M0329	1779 CLINTON ST	BUFFALO	NY	716 826 6846	0565 00 00	162603	764805
2730	RED APPLE #M0330	1131 RIDGE RD	LACKAWANNA	NY	716 824 0404	0565 00 00	162603	764885
3159	KWIK FILL #M0046	175 MAIN ST S	PERRY	NY	716 237 5782	0565 00 00	162603	765252
3085	KWIK FILL #A0016	2323 CLINTON ST	BUFFALO	NY	716 823 4415	0565 00 00	162603	765323
3136	KWIK FILL #M0016	5 ERNST PL	EAST AURORA	NY	716 652 5009	0565 00 00	162603	765583
3141	KWIK FILL #M0045	N MAIN	WARSAW	NY	716 786 8419	0565 00 00	162603	765585
2732	RED APPLE #M0332	2271 CULVER RD	ROCHESTER	NY	716 342 8597	0565 00 00	162604	594014
3060	KWIK FILL #M0099	201 N WASHINGTON ST	EAST ROCHESTER	NY	716 385 9869	0565 00 00	162604	664743
2735	RED APPLE #M0335	380 WINTON RD N	ROCHESTER	NY	716 288 4970	0565 00 00	162604	730326
2731	RED APPLE #M0331	1155 HUDSON AVE	ROCHESTER	NY	716 342 6559	0565 00 00	162604	763263
3112	KWIK FILL #A0023	29 MAIN ST	DANSVILLE	NY	716 335 8154	0565 00 00	162604	763479

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3121	KWIK FILL #M0195	4170 LAKEVILLE RD	GENESEO	NY	716 243 3404	0565 00 00	162604	763564
3147	KWIK FILL #M0111	56 N MAIN ST	MOUNT MORRIS	NY	716 658 3595	0565 00 00	162604	763583
3116	KWIK FILL #M0050	5856 ROUTE 36N	DANSVILLE	NY	716 335 2949	0565 00 00	162604	763673
3057	KWIK FILL #M0078	85 STONEWOOD AVE	ROCHESTER	NY	716 663 8420	0565 00 00	162604	763748
3130	KWIK FILL #M0096	3701 DEWEY AVE	ROCHESTER	NY	716 865 7038	0565 00 00	162604	763751
3061	KWIK FILL #M0102	1040 CULVER RD	ROCHESTER	NY	716 288 0332	0565 00 00	162604	763759
3049	KWIK FILL #M0080	1870 ROCHESTER ST	LIMA	NY	716 624 2174	0565 00 00	162604	763771
3115	KWIK FILL #M0048	6004 BIG TREE RD	LAKEVILLE	NY	716 346 6155	0565 00 00	162604	763855
3113	KWIK FILL #A0043	26 E STATE ST	MOUNT MORRIS	NY	716 658 4734	0565 00 00	162604	764214
3056	KWIK FILL #A0057	950 CHILI AVE	ROCHESTER	NY	716 436 5872	0565 00 00	162604	764217
3126	KWIK FILL #A0058	1862 HUDSON AVE	ROCHESTER	NY	716 266 1012	0565 00 00	162604	764218
2736	RED APPLE #M0336	1835 MOUNT HOPE AVE	ROCHESTER	NY	716 473 1468	0565 00 00	162604	764318
3125	KWIK FILL #A0056	1541 E RIDGE RD	ROCHESTER	NY	716 266 1052	0565 00 00	162604	764345
3052	KWIK FILL #M0115	703 E. MAIN ST.	PALMYRA	NY	315 597 8921	0565 00 00	162605	072947
3014	KWIK FILL #A0017	2572 ROCHESTER RD	CANANDAIGUA	NY	716 394 1869	0565 00 00	162605	268889
3045	KWIK FILL #A0044	363 W UNION ST	NEWARK	NY	315 331 5052	0565 00 00	162605	268992
3143	KWIK FILL #A0051	227 LAKE ST	PENN YAN	NY	315 536 8994	0565 00 00	162605	269672
3036	KWIK FILL #A0026	1997 LAKE ST	ELMIRA	NY	607 734 2220	0565 00 00	162605	269885
2738	RED APPLE #M0338	3563 PALMYRA RD	MARION	NY	315 926 5361	0565 00 00	162605	763247
3050	KWIK FILL #M0085	7449 VICTOR RD	VICTOR	NY	716 924 5525	0565 00 00	162605	763528
3160	KWIK FILL #M0068	190 S. MAIN ST.	NAPLES	NY	716 374 2030	0565 00 00	162605	763734
3148	KWIK FILL #M0123	390 HAMILTON ST	GENEVA	NY	315 781 1177	0565 00 00	162605	763765
3046	KWIK FILL #M0049	19 E MAIN ST	HONEOYE	NY	716 229 2704	0565 00 00	162605	763773
3051	KWIK FILL #M0113	245 E UNION ST	NEWARK	NY	000 000 0000	0565 00 00	162605	763790
3044	KWIK FILL #M0035	1 FORGHAM ST	LYONS	NY	315 946 4458	0565 00 00	162605	763804
3053	RED APPLE #M0119	2166 PENFIELD WALWORTH RD	WALWORTH	NY	315 986 1221	0565 00 00	162605	763825
3035	KWIK FILL #A0025	155 MADISON AVE	ELMIRA	NY	607 732 7168	0565 00 00	162605	764100

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3038	KWIK FILL #A0033	303 ELMIRA ROAD	ITHACA	NY	000 000 0000	0565 00 00	162605		764107
3039	KWIK FILL #A0042	2850 STATE ROUTE 14	MONTOUR FALLS	NY	607 535 7688	0565 00 00	162605		764203
3037	KWIK FILL #A0032	119 NORTH MAIN	HORSEHEADS	NY	607 793 3090	0565 00 00	162605		764238
3069	RED APPLE #M0351	20 CAYUGA & MAIN	MORAVIA	NY	315 497 9562	0565 00 00	162605		764293
3055	KWIK FILL #A0047	1661 STATE ROUTE 104	ONTARIO	NY	315 524 3110	0565 00 00	162605		764353
3042	KWIK FILL #M0148	357 S WALNUT ST	ELMIRA	NY	607 000 0000	0565 00 00	162605		764383
3073	RED APPLE #M0345	30 GENEVA ST	LYONS	NY	315 946 6006	0565 00 00	162605		764387
3048	KWIK FILL #A0075	RT 96	VICTOR	NY	716 924 2919	0565 00 00	162605		764391
3197	KWIK FILL #M0293	59 E WASHINGTON ST	ELLCOTTVILLE	NY	716 699 2474	0565 00 00	162606		029159
7124	KWIK FILL #M0084	428 MAIN ST	OLEAN	NY	000 000 0000	0565 00 00	162606		128330
7122	KWIK FILL #M0028	12570 OLEAN PORTERVILLE RD	OLEAN	NY	000 000 0000	0565 00 00	162606		128331
3158	KWIK FILL #M0074	MAIN & STATE	WELLSVILLE	NY	000 000 0000	0565 00 00	162606		128333
3167	KWIK FILL #M0047	RD3 RIVERSIDE DRIVE	WELLSVILLE	NY	000 000 0000	0565 00 00	162606		128334
7127	KWIK FILL #M0019	455 W MAIN ST	FALCONER	NY	716 665 3650	0565 00 00	162606		128857
3162	KWIK FILL #M0012	66 SOUTH MAIN	FRANKLINVILLE	NY	716 676 3179	0565 00 00	162606		128897
3034	KWIK FILL #A0008	RT 54 & RD 2	BATH	NY	607 776 9276	0565 00 00	162606		269646
3187	KWIK FILL #A0029	290 BUFFALO ST	GOWANDA	NY	716 532 2855	0565 00 00	162606		397700
3150	KWIK FILL #A0003	582 WEST MAIN ST	ARCADE	NY	716 492 1119	0565 00 00	162606		423472
7126	KWIK FILL #M0308	61 MAIN & N.7TH ST.	ALLEGANY	NY	000 000 0000	0565 00 00	162606		535155
7172	KWIK FILL #M0312	342 FOREST AVE.	JAMESTOWN	NY	716 488 0510	0565 00 00	162606		584404
3076	KWIK FILL #M0014	301 W FAIRMONT AVE.	LAKEWOOD	NY	716 763 9977	0565 00 00	162606		667233
3146	KWIK FILL #M0059	ROUTE 415 S	BATH	NY	607 776 7441	0565 00 00	162606		763604
3142	KWIK FILL #M0043	7270 SENECA RD N	HORNELL	NY	607 324 2268	0565 00 00	162606		763605
3043	KWIK FILL #M0192	346 W MORRIS ST	BATH	NY	000 000 0000	0565 00 00	162606		763664
7179	KWIK FILL #M0037	3120 W STATE ST	OLEAN	NY	000 000 0000	0565 00 00	162606		764952
7129	KWIK FILL #M0023	161 FLUVANNA AVE	JAMESTOWN	NY	000 000 0000	0565 00 00	162606		765183
3094	KWIK FILL #M0052	75 WAVERLY ST	SPRINGVILLE	NY	716 592 3444	0565 00 00	162606		765371

**JANUARY: WINSTON .70¢ OFF 2-PACK PURCHASE / PROMOTION #800008****PRODUCT ARRIVAL: 12/8/97 / RETAIL DISTRIBUTION: 1/5/98****SHIP 1 DISPLAY TO EACH ACCOUNT**

TRIP	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE NO.	CHAIN ID	SR	TERR	SIS
7121	KWIK FILL #M0022	379 LAKE SHORE EAST	DUNKIRK	NY	000 000 0000	0565 00 00	162606		765372
7128	KWIK FILL #M0020	700 FAIRMONT	JAMESTOWN	NY	716 483 9205	0565 00 00	162606		765373
3081	KWIK FILL #M0031	MAIN & CENTER	FREWSBURG	NY	716 569 2277	0565 00 00	162606		765374
3083	KWIK FILL #M0070	FOOTE AVE	JAMESTOWN	NY	716 483 9188	0565 00 00	162606		765375
3080	KWIK FILL #M0024	14 WATER ST	MAYVILLE	NY	716 753 3653	0565 00 00	162606		765376
7110	KWIK FILL 082 #M0034	EAST MAIN RD	WESTFIELD	NY	000 000 0000	0565 00 00	162606		765377
7123	KWIK FILL #M0030	RT 60	FREDONIA	NY	716 679 1250	0565 00 00	162606		765378
7125	KWIK FILL #M0150	950 CENTRAL	DUNKIRK	NY	000 000 0000	0565 00 00	162606		765379
3084	KWIK FILL #M0188	1617 W 3RD ST	JAMESTOWN	NY	716 664 6989	0565 00 00	162606		765406
3193	KWIK FILL #M0041	626 ROUTE 5 AND 20	IRVING	NY	716 934 2848	0565 00 00	162606		765416
3072	KWIK FILL #M0064	RD#2	HORNELL	NY	000 000 0000	0565 00 00	162607		726249
				NY Count					176
				Grand Count					306